Shardul Amarchand Mangaldas



Ranjana Adhikari

Partner

General Corporate

Ranjana Adhikari is a Partner in the General Corporate practice group of the Firm specializing in Technology, Media and Telecom ("**TMT**") and Data Protection.

As an industry specialist, she has deep expertise in advising both international and domestic clients on a broad range of complex and nuanced TMT matters. Ranjana has more than 18 years of experience and has been a trusted advisor to a wide variety of clients including new-media/OTT platforms, online journals and publications, social media platforms, online gaming companies, game developers, news aggregator platforms, web3 and cryptocurrency platforms, broadcasting companies, film production houses and professional sports entities.

Ranjana advises on TMT and Data Protection in relation to regulatory issues, product reviews, multi-jurisdictional launches, market entry strategies, policy advocacy, structuring, cyber security breaches, intellectual property and content-driven licensing deals, technology collaborations, outsourcing deals, website/app take-downs, intermediary liability & platform governance, defamation et al.

She has also been particularly advising several new media/OTT clients, as well as broadcasters, social media platforms, news platforms, production houses and sports teams. This includes regulatory advice on information technology laws, various content laws applicable to content providers, entry strategy for media companies, drafting and negotiations of content licensing agreements (both episodic and film), original film and episodic production deals, brand endorsement arrangements, music licensing strategy, sports endorsements and advisory on advertising laws. She stands out for her exceptional understanding of issues concerning convergent media and its intersection with technology along with her extensive and robust experience of working with traditional media businesses. One of the nuanced areas which she handles for media & entertainment clients is helping them put in place self-regulation policies for content-intensive business models. Among her notable accolades, she has been recognized as a leading lawyer for Technology Media & Telecommunications for India by **Chambers & Partners**. In 2026, she has been recognised as one of India's top ten 'Cyber' lawyers by **RiSE Ratings**, devised by RSGi. She has also been recognised by **Asian Legal Business** as one of 'ALB's Top Female Lawyers' in India in 2023 and as one of the 'ALB's Top TMT Lawyers' in India in 2023 and 2022. She has also been consistently ranked by **Legal 500** as 'Next Generation Partner-TMT' and 'Recommended Lawyer' for the Asia Pacific region since 2022. Further, **Who's Who Legal** (now **Lexology**) has consistently ranked Ranjana as a 'Recommended' practitioner since 2021 in their 'Sports and Gaming Chapter'. **Lexology Index** 2026 has ranked her as 'Highly Recommended Client Choice' in Sports and Gaming. She has also been nominated for the

Location

- Mumbai

Education

- ILS Pune, B.S.L. LLB (Hons.)

Practices

- General Corporate

Professional Membership

- Bar Council of Maharashtra & Goa

Awards Recognitions

- **Notable Practitioner** for Media and Entertainment by asialaw 2025-26
- **Thought Leader** for Sports & Gaming & Client Choice - Sports & Gaming by Lexology 2026
- **Band 2** for Gaming & Gambling by Chambers & Partners Asia-Pacific 2026
- **Band 2** for Gaming & Gambling by Chambers & Partners Global Guide 2025-26
- **Women to Watch Out For - Emerging Partners** by BW Legal World 2026

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'APAC Copyright Lawyer of the Year' and 'Media and Entertainment Lawyer of the Year' for the **APAC Women in Business Law Awards** in 2023 and 2022. Additionally, she has been ranked as a 'Notable Practitioner' for Media and Entertainment by **Asia Law**. Moreover, apart from being recognised as one of the 'Top 20 Industry Influencers Transforming Gaming and Gambling Laws in Asia-Pacific' by **Business Today**, she has also won the **Lexology Client Choice Award 2022** for Gaming. She has also been recognized in the **RSG Consulting India Reports** and has won several other awards for her excellence in, and contribution to, gaming laws. Ranjana has also been recognized as a Global Market Leader by **Chambers & Partners for Gaming Gambling for the Asia Pacific region**, for several consecutive years now.

Select Experience Statement

- **A leading OTT steaming platform:** Complete advisory for their launch in India including negotiating more than 50 local and regional content licensing deals and a self-regulation policy for content.
- **A leading online music streaming platform**: Advised the client on a range of music related issues, including advisory in relation to their India entry and launch, legal implications of new product features, and handholding the client through finalizing contracts for podcasts, addressing music copyright society concerns for royalty payments.
- **A global esports publisher:** Advised a well-known South Korea-based e-sports publisher on its foray into the derivative content space in India.
- **A multinational bank:** Advised on a multi-vendor cloud migration exercise and a multi-country project for amendment of key online terms & conditions for its vendors.
- **A leading social media platform**: Advised them on complex regulatory matters, including data protection and privacy, evolving content moderation frameworks and telecom law compliances.
- **A leading Indian film production house:** Assisted the client in negotiating a multi-film slate deal and preparing multiple deal documents and film-wise separate agreements.
- **An event discovery and ticketing platform:** Provided end-to-end legal assistance for their launch.
- **A global photojournalism magazine**: Advised on criminal law and civil law issues that may arise out of running an investigative journalism piece by their team on the issue of child trafficking.
- **A multinational health and wellness platform:** Advised on the India and Bangladesh launch of its integrated health and wellness platform from the perspective of FDI, data protection and several sectoral laws.
- **A global investment firm:** Advised on evaluating a potential equity investment into a new subsea cable project connecting India with some important foreign countries, by carrying out a regulatory due diligence under India's vast telecom laws to assess the feasibility of the project.

Awards Recognitions

- **Ranked** in the Cyber List by RISE, 2026
- **Recognised** for Gaming & Gambling: Global Market Leaders by Chamber & Partners Global Guide 2026
- **Leading Partner** for TMT by Legal 500 2026

- **A global online poker platform**: On its launch and tie-up with one of India's leading gaming conglomerates.
- **A leading Indian online travel platform**: Advised on the licenses and approvals required under Indian motor vehicle laws.
- **One of India's leading web3 gaming platforms**: Advised on their global structuring, payment flows, engagements with gaming talent and platform users, content publishing deals with B2B partners and advising on asset transfer and funding deals.
- **An Indian listed company in the manufacturing sector:** Advised on the negotiation of a multi-year, exclusive media services arrangement with one of the world's largest advertising agencies.
- **India's leading online fantasy sports platform**: Advising the client regularly on their overall compliance requirements from a technology, gaming and media law perspective.
- **One of the 'Big Four' professional services entities:** Advised on the necessary telecom hardware and software required for operationalizing a new contact centre in India.
- **An India-headquartered global B2B software services provider**: Provided the client extensive and end-to-end advice on a cybersecurity incident.
- **A leading digital sports collectible platform**: Advised the client on structuring their business globally relating to virtual digital assets and non-fungible token (NFT) offerings.
- **A professional football club**: Advised a UK-based professional football club on India's advertising laws.