Shardul Amarchand Mangaldas



Nikita Goyal

Partner
General Corporate

Nikita Goyal is a Partner at the Firm and part of the General Corporate practice group.

With over a decade of experience in the legal and corporate sector, Nikita has provided strategic legal counsel to a broad spectrum of clients, including multinational corporations, private equity firms, venture capitalists, and start-ups. She specializes in handling complex transactions across a variety of industries both domestically and internationally.

Nikita has extensive experience in advising clients on early, growth and late-stage Private Equity & Venture Capital transactions, as well as navigating cross-border and domestic M&A deals. She has worked with a diverse range of sectors, including E-Commerce, Fin-Tech, Information Technology & IT-enabled Services (IT & ITES), Healthcare, Food and Beverage (F&B), Logistics, Hospitality and Agri-Tech.

Her understanding of both Indian and international markets, combined with her practical experience in various sectors, allows her to offer tailored legal solutions that align with the clients' business objectives and strategic goals.

Beyond transactional work, Nikita provides comprehensive advisory services on a wide range of general corporate matters, including company law, foreign direct investment (FDI) policy, joint ventures, divestments, business transfers and asset purchases. She also advises on financial and strategic investments, exits, corporate and business restructuring, including matters related to dispute settlement.

Select Experience Statement

- **OYO** in all its fund-raising deals from Series A1 to Series F, including investors like Sequoia Capital, Lightspeed, GCP Capital, SoftBank, Grab, DiDi, Hero and RA Hospitality.
- **Blue Tokai** in all its fund-raising deals from Series A1 to Series D, including investors like A91 Partners, Verlinvest, 12 Flags, 8i Ventures, Anicut Capital, Deepika Padukone, and its merger with Suchalis and Got Tea.
- **Prosus N.V.** in their multiple rounds of investment into Vegrow, along with other investors like GIC, Elevation Capital and Lightspeed.
- **Jubilant Bhartia Group** in its acquisition of substantial minority stake in Hindustan Coca-Cola Holdings.

Location

- Gurugram

Education

- B.S.L. LL.B., ILS Law College, Pune

Practices

- General Corporate

Professional Membership

- State Bar Council of Delhi (India)

Awards Recognitions

- **Rising Star Partner** for Corporate and M&A and Private Equity by asialaw Profiles 2021-26.
- **Rising Star Partner** for Private Equity by IFLR1000 2023-25.
- **Recommended Lawyer** for Corporate and M&A by Legal 500 2024.
- **Legend** by PBV Monitor based on deal value, volume and anonymous client feedback 2022-24.

- **ShareChat and Moj** in relation to multiple rounds of financing, including investors like Temasek, Tiger Global, Twitter, HarbourVest, Moore, Alkeon, Lightspeed, Elevation, IQ and Times group.
- **CX Partners** in their investment into portfolio companies like Betterplace and Exotel.
- **Elevation Capital (formerly, SAIF Partners)** in their multiple primary and secondary transactions in VC funded companies, like The Souled Store, Headfone, Country Delight and Rigi.
- **Healthkart** in its fund-raising deals from Series E to Series H, involving investors like Sequoia Capital, Sofina, Omidyar, Kae Capital, and investment by Chrys Capital and Motilal Oswal through a secondary transaction.
- **Jubilant Foodworks** in relation to pre-IPO fundraising of Barbeque Nation.
- **Cashify** in its various funding rounds involving investors like Olymus, Prosus, New Quest, Paramark and Bessemer.
- **Harvest Gold** and its founders in its acquisition by Grupo Bimbo Group of Mexico.
- **Sirona founders** in buying back Sirona from The Good Glamm Group.
- **Phoenix Games** in its acquisition of PopReach Games India from Ionik.
- **Chaayos** in its various funding rounds involving investors like Elevation Capital, Tiger Global, Pactolus and Integrated Capital.
- **Alight Solutions** in its acquisition by Wipro.
- **Signzy** in its various funding rounds involving investors like Gaja Capital, Stellaris, Kalaari and Vertex.
- **Metalbook** in its various funding rounds involving investors like Rigel Star, Foundamental and Axilor.
- **RLabs** in its acquisition by FirstMeridian.
- **OneAssist** in its Series E fund raise and merger with Techguard.
- **Deciml** in its various funding rounds involving investors like Jainam Broking and various influencers.