Shardul Amarchand Mangaldas

Neelam Pathak

Partner

General Corporate

Neelam Pathak focuses on M&A, private equity and general corporate matters and has represented domestic and international clients across a wide array of sectors, including infrastructure and insurance.

Neelam has extensive experience in private equity investments, strategic acquisitions of unlisted companies, the establishment of joint ventures in India and ongoing regulatory compliance related matters of Indian companies. She regularly acts for leading private equity sponsors and large corporates, including Brookfield Asset Management, Barentz, Waterland Private Equity and Liberty Mutual Insurance.

Select Experience Statement

- Represented **Barentz group** (global life science and specialty performance ingredients distributor) in its acquisition of Radian Chemicals Products (a niche specialty solutions provider in colour cosmetics and personal care industries) and Anshul Life Sciences (a life science focused specialty chemicals distributor to regulated pharmaceuticals, food & nutraceuticals and personal care markets);
- Represented **Samara Capital** and the **Edme platform**, in the co-investment by Norwest and Creador in the Edme platform (a first of its kind, wholly private equity owned vehicle), to fund its acquisition of Aditya Birla Insurance Brokers Limited;
- Represented **Bagmane group** (a prominent commercial real estate developer), in Blackstone's minority investment in the Bagmane group;
- Represented **Macquarie Capital** in the acquisition of a significant minority stake in Charge Zone (a pioneer and leading provider of EV charging infrastructure in India);
- Represented **Waterland Private Equity**, in its acquisition of Xebia (a multinational group engaged in IT consultancy and software development services) and their follow-on acquisitions in India, including Appcino (a low-code consulting and technology firm), CoMakeIT (a multinational group engaged in software product engineering) and Netlink Digital Solutions (a leading provider of low code digital transformation services for the OutSystems platform);
- Represented **KKR** in its acquisition of a controlling stake from the promoters of J.B. Chemicals and Pharmaceuticals Limited (one of the oldest pharmaceutical companies in India) and the ensuing open offer – recognised by Private Equity International as the 'Asia Pacific Deal of the Year' in 2020;

Location

- Mumbai

Education

- B.Com LLB (Hons.) from Gujarat National Law University, Gandhinagar (2013)

Practices

- General Corporate

Professional Membership

- Bar Council of Tamil Nadu & Puducherry

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- Represented **L Catterton Asia LLC** in its financial investment in Jio Platforms, India's leading digital services platform – recognised by India Business Law Journal as a 'Star Deal of the Year' in 2020;
- Represented **Brookfield RE** in its acquisition of the Leela brand and certain hotel businesses from the distressed HLV Limited (formerly known as Hotel Leelaventures Limited), a listed company in the luxury hospitality space – recognised by India Business Law Journal as one of the 'Deals of the Year' in 2019;
- Represented **Brookfield Infrastructure** in the acquisition of East West Pipeline (a cross-country trunk pipeline for transportation of natural gas covering approximately 1460 kms) from the Reliance group through an Investment Infrastructure Trust sponsored by the Brookfield Group – recognised by India Business Law Journal as one of the 'Deals of the Year' in 2019;
- Represented **Liberty Mutual Insurance** across a multi-phase engagement in connection with its Indian joint venture, Liberty General Insurance (formerly Liberty Videocon General Insurance) including:
    - restructuring of Liberty Mutual's rights in the joint venture pursuant to the sale of Videocon Industries' stake of 51.32% to Enam Group and DP Jindal Group; and
    - a contested rights issuance by Liberty General Insurance and a subsequent secondary acquisition by Liberty Mutual, resulting in its stake increasing to 74%.