



Shardul Amarchand Mangaldas



Sandip Beri

Partner

General Corporate

Sandip Beri is a Partner in the General Corporate Practice of the New Delhi office of Shardul Amarchand Mangaldas & Co.

He has extensive experience in Corporate & Securities (including M&A and Private Equity), Banking & Structured Finance, Outsourcing, Public Policy and Regulatory Compliance. He regularly advises clients on a variety of transactions (M&A, Joint Ventures, other business transactions) and regulatory issues in India.

Prior to joining the Firm, Sandip served as General Counsel -South Asia at Citibank where he managed the legal function for all of Citi's businesses including Institutional (Capital Markets, M&A Advisory, Corporate Banking, Global Transaction Services, and Sales & Trading Markets) and Retail (Deposits, Lending, Credit Cards, Mortgages and Wealth Management), as well as various strategic initiatives (M&A, Regulatory, etc.).

Before moving to Citibank, Sandip served as General Counsel at GE Capital India after working for several years in-house in GE Capital and Genpact in the New York area. His experience at GE Capital India includes a variety of transactions and regulatory advisory work in different GE businesses (including commercial finance, consumer finance, aviation, and energy financial services). His U.S. experience also includes a stint in Sidley and Austin in Chicago from 1995 to 2000 where he worked on a large number of public and private M&A transactions, securities offerings and joint ventures for a number of clients including various corporations and commercial and investment banks.

Sandip has extensive experience leading complex and large outsourcing projects, covering a wide range of internal (including GCCs) and external outsourcing of various capabilities, functions and business processes. Sandip has a deep understanding of the multiple aspects of such projects, including the interplay of regulatory compliance, corporate governance, and contractual considerations. Sandip has special expertise advising banking and financial services clients as well as service providers (including GCCs). His experience includes overseeing several such projects as in-house counsel with institutions such as General Electric, Genpact, and Citibank. Sandip's experience includes not only dealing with regulatory, real estate, tax, intellectual property and employment issues in such contexts, but also leading partial or complete divestitures by global institutions of captive India outsourcing operations. His contributions include an article on Negotiation of Outsourcing Contracts published by Practising Law Institute.

Sandip has spoken at various respected forums such as the International Bar Association, World Bank Conference on Law, Justice and Development, American Society of

Location

- Delhi

Education

- LL.B, Delhi University (1983)
- J.D, University of Wisconsin – Madison Law School (1995)

Practices

- General Corporate

Awards & Recognitions

- **Notable Practitioner** for Banking, M&A and Private Equity by IFLR1000, 2019-25





Shardul Amarchand Mangaldas

International Law, South Asian Bar Association of North America (SABA), Inter-Pacific Bar Association, Asian- Mena/In-House Congress, US-India Strategic Partnership Forum (USISPF), US-India Business Council (USIBC), and Global Outsourcing Association of Lawyers.

Sandip qualified for the practice of law from the University of Delhi in 1983 and got his J.D. from the University of Wisconsin Law School in 1995.

