



Shardul Amarchand Mangaldas



# Neelam Pathak

Partner  
General Corporate

Neelam Pathak focuses on M&A, private equity and general corporate matters and has represented domestic and international clients on corporate and commercial matters across a wide array of sectors, including specialized sectors such as infrastructure and insurance.

Neelam has extensive experience on transactions relating to private equity investments, mergers & acquisitions of listed and unlisted companies, setting up of joint ventures in India and on-going regulatory compliance requirements of Indian companies. Neelam regularly works for various private equity clients and large corporates, including Brookfield Asset Management, L Catterton, Waterland Private Equity, Liberty Mutual Group and Tyson Foods.

## Select Experience Statement

- Represented **Waterland Private Equity**, in its acquisition of Xebia (a multinational group engaged in IT consultancy and software development services) and their follow-on acquisitions in India, including Appcino (a low-code consulting and technology firm), CoMakeIT (a multinational group engaged in software product engineering) and Netlink Digital Solutions (a leading provider of low code digital transformation services for the OutSystems platform);
- Represented **KKR** in its acquisition of control from the promoters of J.B. Chemicals and Pharmaceuticals Limited (one of the oldest pharma companies in India) and the ensuing open offer – recognised by Private Equity International Awards as the ‘Asia Pacific Deal of the Year’ in 2020;
- Represented **L Catterton Asia LLC** in its financial investment in Jio Platforms, an Indian company engaged in the telecom sector – recognised by India Business Law Journal as a ‘Star Deal of the Year’ in 2020;
- Represented **Brookfield RE** in its acquisition of the Leela brand and certain hotel businesses from the distressed HLV Limited (formerly known as Hotel Leelaventures Limited), a listed company engaged in the luxury hospitality business – recognised by India Business Law Journal as one of the ‘Deals of the Year’ in 2019;
- Represented **Brookfield Infrastructure** in the acquisition of East West Pipeline (a cross-country trunk pipeline for transportation of natural gas covering approximately 1460 kms) from the Reliance group through an Investment Infrastructure Trust sponsored by the Brookfield Group – recognised by India Business Law Journal as one of the ‘Deals of the Year’ in 2019;

## Location

- Mumbai

## Education

- B.Com LLB (Hons.) from Gujarat National Law University, Gandhinagar (2013)

## Practices

- General Corporate

## Professional Membership

- Bar Council of Tamil Nadu & Puducherry





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- Represented **Barentz group** (global life science and specialty performance ingredients distributor) in their acquisition of Radian Chemicals Products (a niche specialty solutions provider in colour cosmetics and personal care industries) and Anshul Life Sciences (a life science focused specialty chemicals distributor to regulated pharmaceuticals, food & nutraceuticals and personal care markets);
- Represented **Samara Capital and Edme platform**, in the co-investment by Norwest and Creador in the Edme platform (a first of its kind, 100% private equity owned vehicle), to fund the acquisition of Aditya Birla Insurance Brokers Limited by the Edme platform;
- Represented **Macquarie Capital** in the acquisition of a significant minority stake in Charge Zone (a pioneer in the space of EV charging and a leading EV charging company in India);
- Advised **IKEA** in connection with their Indian operations, including franchise agreements for retail and online stores; and
- Advised **Tyson Foods** in connection with their operations / interests in India and their ongoing compliance requirements.

