



Shardul Amarchand Mangaldas



# Meghna Nachappa

Partner  
General Corporate

Meghna Nachappa is a M&A and PE lawyer, and is based out of the Mumbai office of the firm.

She has extensively advised clients operating across various sectors, such as F&B/ hospitality, FMCG/ retail, IT and ITES and real estate, with a particular focus on cross-border investments and acquisitions.

## Select Experience Statement

- Represented **L Catterton** in its 2018 acquisition of (and 2022 exit from) the **Impresario hospitality business (housing brands such as 'Social' and 'Smoke House Deli')** and portfolio investment into the **multi-brand retail business of Future Lifestyle (housing the 'Central' and 'Brand Factory' brands)**.
- Represented **Insight Enterprises Inc.** in its maiden investment into India (100% acquisition of **Hanu Software Solutions Private Limited**) in 2022 and platform-level acquisitions of the **Infocenter and SADA businesses**.
- Represented the **Kishore Bajaj family** in the sale of their **hospitality business (the franchise rights to operate 'Hakkasan', 'Yauatcha' and 'Nara Thai' restaurants in India, and their home-grown 'CinCin' restaurant)** to Aditya Birla.
- Represented **Marubeni** in their 2020 investment in **Atmosphere Realty**, marking Marubeni's foray into Indian real estate, and their exit in 2025.
- Represented **Artal** regarding their investments in **Capital Foods Private Limited, Jumbotail Technologies Private Limited** and **Tipping Mr Pink Private Limited**.
- Represented **Archian Foods**, manufacturer and retailer of Indian traditional flavoured carbonated beverages under brands such as 'Lahori Zeera' and 'Lahori Nimboo', on a financial investment by the Motilal Oswal group.
- Represented **Brookfield Asset Management** in its acquisition of the **Leela brand and hotel businesses** from the distressed HLV Limited, a listed company engaged in the luxury hospitality business.
- Represented **Unifocus LP** (a portfolio company of **The Riverside Company**) in its acquisition of **Knowcross Solutions** (digital task management and operational optimisation services provider).

## Location

- Mumbai

## Education

- BSL LLB, Pune University (2014)

## Practices

- General Corporate

## Professional Membership

- Bar Council of Maharashtra & Goa





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- Represented **Sumitomo Chemicals Co. Limited**, in its acquisition of control of **Excel Crop Care Limited** (a listed entity engaged in the manufacturing and distribution of agrochemicals).
- Represented **ResMed Limited** in the India-leg acquisition of **Somnaware** (providing software development services relating to sleep study software).
- Represented **IDBI Bank Limited** in its divestment from **IDBI Federal Life Insurance Company** by way of sale to Ageas Insurance and Federal Bank.

