

Harshita Srivastava

Partner

General Corporate, Private Equity



Harshita Srivastava is a Partner and part of the firm's General Corporate Practice Group.

With over 16 years of distinguished experience, Harshita is a seasoned practitioner specialising in private equity investments, exits and mergers and acquisitions. Her expertise spans across complex cross border transactions guiding marquee private equity funds, multinational corporations, financial institutions and large Indian and German conglomerates, through the intricate legal landscape of business growth, acquisition and restructuring.

Over the years, she has led and executed transactions across diverse sectors including financial services, healthcare, technology, consumer products and infrastructure. Known for her meticulous attention to detail and sharp deal making skills, Harshita has built a reputation of being a trusted advisor to clients navigating sensitive negotiations, regulatory challenges and cross border complexities.

Alongside her mainstream practice, she also brings specialised experience in advising insurers and underwriters on transactional liability and warranty & indemnity (W&I) insurance. The dual focus helps her to bridge deal making with risk allocation offering clients a holistic perspective on structuring, negotiating and insuring transactions in the Indian market.

She was a member of the SEBI Committee instituted in 2018 for the setup of the Innovative Growth Platform (a listing platform for startups) in India. For her contributions to the legal profession, Harshita has been recognised many international publications such as The Legal 500 Asia Pacific in 2023 and 2025, ALB India 2025 and by the Startup Europe India Network in 2019.

Prior to joining SAM, Harshita was the Co-Head of the Private Equity and M&A Practice at Nishith Desai Associates, Mumbai.

External Publications

- 'Risk, Wrapped & Insured: M&A's Safety Blanket': March 2025 (Lexology)
- 'Re-Evaluating Press Note 3 Of 2020: Should India's Land Borders Still Define Foreign Investment Boundaries'?: February 2024 (TaxSutra)
- Reverse Flipping: Time to Internalise into India Inc., November 2023 (Inc. 42)
- Deal Making in India What to expect in 2023?: January 2023 (National Law Review)

Location

Mumbai

Education

BBA LLB

Practices

- General Corporate
- Private Equity

Professional Membership

- Bar Council of Maharashtra & Goa. 2009
- International Bar Association (Corporate/ M&A Law Committee)





- Foreign Investment in India from Neighbouring Countries: Crossing the Chasm Between Intent and Impact:
- September 2022 (National Law Review)
- Increase in FDI Limit for Insurers: A Step in the Right Direction: September 2021 (National Law Review)
- The 'New Normal' Has Arrived and It's Not All Bad! Deal Making and LP-GP Relations Into a New Era: November 2020 (National Law Review)

Select Experience Statement

- Represented GIC (Government of Singapore Investment Corporation) for their investment in Leap India, Pixxel Tech and GroWW.
- Represented Steadview Capital for its investment in Atomberg, Unimech Aerospace, Ethereal Machines, Ixigo, BlueStone Jewellery.
- Represented Sofina Ventures for its investment in Finnova.
- Represented Nuveen/ TIAA (Teachers Insurance & Annuity Association of America) for their investment in Epimoney and Fabric IoT.
- Represented Mediassist in its acquisition of Paramount Health Services and Insurance TPA.
- Represented Siemens Project Ventures GmBH for its investment and divestment in Bangalore International Airport Limited (BIAL).
- Represented Goldman Sachs for its investment in Livspace, Antuit, Noveltech, Azure (Mamagoto).
- Represented Max Hospitals in its acquisition of Alexis Hospitals.
- Represented KION AG in setting up their joint venture with Voltas.
- Represented Dematic Corporation for their investment in Armstrong Machine Builders.
- Represented Goldman Sachs for its investment in and reverse flip of Pepperfry.
- Represented Marshall Wace for its investment in Cred, Turtlemint, Pine Labs, Vay Network.
- Represented AllCargo Logistics in their group restructuring (mergers and demergers).
- Represented Everstone/ Everlife in its acquisition of CPC Diagnostics.
- Represented Bessemer Venture Partners for their investment in MyGlamm.
- Represented Naspers for their investment in Virgio, Spendflo, Spotdraft, Equal Identity, GrowXCD.
- Represented Marshall Wace in participating as a Selling Shareholder in the Pine Labs IPO.