



Shardul Amarchand Mangaldas

A DECADE YOUNG, A CENTURY STRONG



# Natashaa Shroff

Partner

General Corporate

Natashaa Shroff is a Partner in the M&A and Private Equity practice group of the Firm. She has advised large Indian and international corporate groups, private equity funds, public and private companies on a breadth of intricate domestic and cross border mergers and acquisitions and investments as well as the full range of activities in different sectors.

Natashaa's varied experience spans the depth and breadth of control and minority acquisitions, public and private M&A, cross-border investments, corporate restructuring, amalgamations, business unit acquisitions, joint ventures to private equity investments.

Among her most notable accolades, the **Mergermarket Global Rankings 2020** ranked Natashaa 23 on deal count. In 2020, **BW Business World**, **ALB Asia** and **Legal Era** recognised Natashaa among the top 40 under 40 lawyers. She was recognised among IBLJ's top **50 Future Legal Leaders** for 2020, a Notable Practitioner for **Corporate/M&A by IFLR1000 in 2020-2022**, as well as a Rising Star in Corporate at the **Euromoney Legal Media Group Asia Women in Business Law Awards 2020**. She was also ranked as a 'Top 100 Lawyers' in **Forbes Legal Powerlist 2020-2021**.

Natashaa won the 'Young Lawyer of the Year' award at **Asian Legal Business India Awards, 2019**. She advised Walmart on its acquisition of Flipkart – this deal was recognised as 'M&A Deal of the Year (Premium)' at the Asian Legal Business India Awards, 2019. Natashaa was also recognised by **Legal 500 Asia Pacific 2017** as a 'Next Generation Lawyer' for Corporate and M&A.'

Natashaa has around 16 years' experience and has advised on some of the largest transactions in India in recent times. She regularly advises clients such as Temasek, Corteva group, Capital Foods (Ching's Secret), Ultratech group KKR, CPPIB, PIF, ADIA and General Atlantic Partner. Natashaa specialises in investments in thee-commerce, retail and food and agri sectors in India and has acted on several deals in each of these sectors over the years.

She is also the secretary to the Firm's Management Board, a member of the Firm's Audit Committee and has undertaken several projects for the Firm such as Induction Training and Events.

## Select Experience Statement

- **Walmart** in its acquisition of a 77% stake in Flipkart Private Limited for US\$ 16 billion. This is biggest exit in the Indian Private Equity space and remains largest ecommerce acquisition globally until date.

## Location

- Delhi

## Education

- University College London LL.B,  
College of Law LPC

## Practices

- General Corporate
- Private Equity

## Professional Memberships

- Bar Council of Delhi

## Awards & Recognitionss

- **Young Leaders in the Legal Sphere** by the BW Legal World Most Influential Women in Law 2024
- **Notable Practitioner** for Corporate/M&A by IFLR1000, 2020 & 2022-24
- Among the **Top 100 Individual Lawyers** in the Forbes, India, Legal Powerlist, 2020-22
- Among **India's 50 'Rising Stars** by Asian Legal Business, 2021
- Among IBLJ's **Top 50 Future Legal Leaders**, 2020





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- **Oil & Natural Gas Corporation Limited** on the acquisition of the President of India's 51.11% stake in Hindustan Petroleum Corporation Limited for US\$ 6 billion.
- **Indialdeas.com Limited** in acquisition of 100% of the equity share capital of Indialdeas.com Limited by PayU Payments Private Limited.
- **Public Investment Fund** in acquisition of 375,000,000 units of the Digital Fibre Infrastructure Trust, an InvIT sponsored by Reliance Industrial Investments and Holdings Limited for US\$ 510 Million.
- The following investors on their investment in Reliance Retail: 2020
  - **Public Investment Fund, Saudi Arabia** on its US\$ 1.24 billion investment.
  - **Silver Lake Management** on its US\$ 1.25 billion investment.
  - **KKR** on its US\$ 740 million investment.
  - **Abu Dhabi Investment Authority** on its US\$ 735 million investment.
  - **GIC** on its US\$ 735 million investment.
  - **General Atlantic** on its US\$ 490 million investment.
  - **TPG Asia** on its US\$ 250 million investment.
- The following investors on their investment in Jio Platforms Limited:
  - **Facebook** on its US\$ 5.7 billion investment. This is the biggest FDI in India till date in the technology sector.
  - **Kohlberg Kravis Roberts** on its US\$ 1.5 billion investment.
  - **Vista Equity Partners** on its US\$ 1.54 billion investment.
  - **Public Investment Fund** on its US\$ 1.5 billion investment.
  - **Silver Lake Capital Partners** on its US\$ 1.4 billion investment.
  - **General Atlantic** on its US\$ 878 million investment.
  - **Abu Dhabi Investment Authority** on its US\$ 756 million investment.
  - **TPG Capital** on its US\$ 600 million investment.
  - **Intel Capital** on its US\$ 254 million investment.
  - **L Catterton Management Limited** on its US\$ 250 million investment.
- **Kohlberg Kravis & Roberts and Canada Pension Plan Investment Board** investment of 10.31% stake in Bharti Infratel Limited from Bharti Airtel Limited for US\$ 951.6 million
- **General Atlantic** in the sale of its entire shareholding of 34.45% in CitiusTech Healthcare Technology Private Limited (CitiusTech) to Barolo Holdings B.V. for US\$ 800 million. This was GA's one of the biggest and first healthcare tech investment in India.
- **SoftBank** in relation to US\$ 280 million investment in Lenskart.
- **Canada Pension Plan Investment Board** on its investment in Delhivery for US\$ 150 million.

## Awards & Recognitions

- **40 under 40** by BW Business World, 2020
- **40 under 40** by ALB Asia, 2020
- **40 under 40** Rising Stars by Legal Era, 2020
- **Rising Star in Corporate** at Euromoney Legal Media Group Asia Women in Business Law awards 2020
- **Young Lawyer of the Year** award at Asian Legal Business India Awards, 2019
- **Next Generation Lawyer** for Corporate and M&A by The Legal 500, 2017



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- **Flipkart** in relation to US\$ 60 million investment in Shadowfax Technologies Private Limited.
- **Royal DSM N.V.** on its acquisition of engineering plastics business of SRF for US\$ 46 million.
- **Temasek Holdings** on:
  - Secondary acquisition of shares from Tiger Holdings in ANI Technologies Private Limited for US\$ 100 million.
  - The acquisition of a minority shareholding in ANI Technologies Private Limited from its shareholders for US\$ 122 million.
  - Acquisition of 4.5% shares on a fully diluted bases through MacRitchie Investments Pte. Ltd. in ANI Technologies Private Limited for US\$ 157 million.
- **General Atlantic** in its investment in Krishna Institute of Medical Sciences Limited for US\$ 137 million.
- **Amazon.com, Inc.** in its investment in a non-banking financial company, CapFloat Financial Services Private Limited, which operates the digital lending platform, for US\$ 22 million.
- **Paytm** in its 100% acquisition of the shares of Orbgen Technologies Private Limited, a company engaged in the business of selling online movie tickets with market presence in Tamil Nadu, Andhra Pradesh, Kerala and Karnataka and on its investment in Rooter Sports Technologies Private Limited.
- **Rabo Equity Advisors Private Limited** on its investment in Parijat Industries (India) Private Limited for US\$ 14 million and in Global Gourmet Private Limited for US\$ 10 million.
- **DuPont** on various restructuring activities arising from global merger of Dow DuPont.
- **Swiggy (Bundl)** on Series I fund raise round from various existing investors.
- **TVTN** in (i) acquisition of shares of Mail Today Newspapers Private Limited from AN Mauritius (Daily Mail UK) by way of gift; and (ii) scheme of arrangement between India Today Online Private Limited, Mail Today Newspapers Private Limited and TVTN; (iii) sale of radio business to ENIL.
- **IDFC Limited** on its demerger for the formation of IDFC Bank Limited.