

Abhishek Guha

Partner General Corporate



Abhishek Guha is a partner with the Firm in the corporate practice group and specialises in private equity investments and mergers & acquisitions.

At the Firm, he works closely on matters pertaining to inbound and outbound mergers & acquisitions and private equity investments with specialisation in the banking and financial sector, pharmaceutical sector, and the information technology sector. He has acted for several private and public companies, banks and financial institutions and financial sponsors.

Abhishek has significant experience in mergers & acquisitions involving public listed as well as private companies and has worked extensively in structuring and executing inbound foreign investments into India. He regularly advises several multi-national corporations on compliances with Indian foreign exchange, regulatory and securities regulations. Abhishek has consistently been endorsed as a notable practitioner for financial and corporate laws by The International Financial Law Review 1000 from 2018-2022. He has featured as one of the Top 100 lawyers in India in the Forbes India Legal Powerlist for 2021 and recently again in 2022. Abhishek has also been ranked as one of the 'Top 10 M&A lawyers in India' league table by MergerLinks, 2021.

Abhishek's clients include Carlyle Group, OMERS, General Electric Corporation, Blackstone Group, General Atlantic, Novartis AG, Tata Group and Walmart among others. Some of his recent notable deals include advising Carlyle in its acquisition of a minority stake in Yes Bank Limited; General Atlantic in its acquisition of a significant minority stake in ASG Hospital Private Limited, Carlyle in its acquisition of Hexaware Limited, Walmart in the acquisition of a majority stake in Flipkart Limited, Axis Bank in its USD 1.8 billion fundraising from Bain Capital and other investors, General Electric Corporation in divesting its stake in the joint venture credit card business with SBI to the Carlyle Group and the State Bank of India.

Select Experience Statement

Mergers & Acquisitions, Joint Ventures, Private Equity Investments

- Advised Carlyle in the acquisition of a minority stake in Yes Bank Limited as a part of the USD 1.1 billion fund rasing round – which is the 2nd largest private equity investment in the Indian banking sector.
- Advised General Atlantic in the acquisition of a significant minority stake in ASG
 Hospital Private Limited in one of the largest private equity investments in the eye care
 sector in India.

Location

Mumbai

Education

 B.A. LL.B, (Hons), National University of Juridical Sciences, Kolkata

Practices

- General Corporate
- Private Equity

Professional Membership

Bar Council of West Bengal

Awards & Recognitions

- Highly Regarded for M&A by IFLR1000 Asia Pacific Rankings, 2023
- Notable Practitioner for M&A and Private Equity by IFLR1000, 2019-22
- Top M&A Lawyers in India league table by MergerLinks, 2022
- Among the Top 100 Lawyers in the Forbes, India, Legal Powerlist, 2021-22





- Advised Carlyle in the acquisition of a controlling stake in Hexaware Limited which is
 one of the largest PE -PE buyouts in Asia (ex-infrastructure sector).
- Advised Leeds Equity Partners in the strategic global acquisitions from Thomson Reuters LLC, and Gartner Inc., in separate transactions.
- Advised Fractal Analytics Limited in its USD 360 million investment by TPG Capital (which was recognised as the Asian Legal Business M&A deal of the year 2022).
- Advised Fractal Analytics Limited in relation to its USD 200 million investment by Apax Partners.
- Advised KelixBio, a pan-Asian and African biopharmaceutical platform, backed by Development Partners International, British International Investment and European Bank for Reconstruction and Development on its founding investment into Celon Laboratories Limited, an Indian oncology and critical care specialist.
- Advised Novartis AG in the transfer of its women healthcare portfolio to Torrent
 Pharmaceuticals Limited.
- Advised Walmart in its acquisition of a majority stake in Flipkart Limited for US\$ 16 billion, resulting in the biggest private equity exit ever in India.
- Advised Ontario Municipal Employees Retirement System in the multiple rounds of acquisition of a minority stake in the National Stock Exchange of India Limited from General Atlantic and Goldman Sachs.
- Advised Carlyle in the acquisition of substantial minority stake in Indigene Private Limited.
- Advised Carlyle in the acquisition of a majority stake in Saama Technologies Inc.
- Advised Axis Bank Limited in the private equity investment of USD 1.8 billion by Bain Capital, Capital Group, and the Life Insurance Corporation of India – which is the largest private equity investment in the Indian banking sector.
- Advised Blackstone in acquiring a controlling stake in Mphasis Limited from Hewlett Packard Enterprise.
- Advised Tata Consumer Products limited in the acquisition of 100% of shareholding of Kottaram Agro Foods Private Limited operating food products and beverages under the SOULFULL brand.
- Advised Tata Chemicals Limited on its acquisition of precipitated silica business of Allied Silica Limited on a slump sale basis.
- Advised Fractal Analytics Limited in relation to acquisition of a controlling stake in Samya Ai- which was recognised as one of the benchmark deals of the year in 2021 by The Indian Business Law Journal.
- Advised General Atlantic in the proposed acquisition of a majority stake in Medplus Limited.
- Advised Broadpeak Investments in its investment in ANI Technologies Pvt Ltd (Ola).
- Advised General Electric Corporation in the divestment of its stake in the joint venture
 credit card business with State Bank of India to Carlyle Group and the State Bank of
 India.