



Shardul Amarchand Mangaldas



Ashish Teni

Partner
General Corporate

Ashish Teni is a Partner in the Firm's Corporate & Insurance Practice, and has over 10 years' experience in insurance law matters.

Ashish works very closely on matters pertaining to insurance law, foreign investment and general corporate advisory. He has advised various Indian and overseas insurers, reinsurers, insurance brokers, corporate agents, third party administrators on bancassurance, group insurance arrangements, reinsurance arrangements, commission payment and distribution structures in India. He has also had an extensive experience in advising reinsurance companies on the reinsurance arrangements, establishing place of business in India through branch office, registration and operation requirements applicable to cross border reinsurers.

On the life insurance front, Ashish has been extensively involved in drafting and vetting of policy wordings and ancillary documentations on behalf of various life insurance companies. He has also advised on distribution and marketing arrangements and interpretation of regulations, circulars and guidelines issued by the IRDAI. In the general insurance space, Ashish has advised various insurance companies and intermediaries on the distribution arrangements and regulatory issues.

Ashish has an extensive experience in advising reinsurance companies on the reinsurance arrangements, establishing place of business in India through branch office, registration and operation requirements applicable to cross border reinsurers. He has recently advised clients such as Go Digit, IndiaFirst, Future Generali, Policybazaar, Tata AIA, PNB MetLife and SCOR Group.

Ashish regularly contributes to insurance law publications and has co-authored various articles including:

- IRDAI Unveils New Reinsurance Regulations In India;
- Order of preference' and the growth of reinsurance;
- Remuneration And Rewards: Myths vs. Reality;
- Foreign Investment In The Insurance Sector – A Regulatory Perspective;
- Registration Regulations Revamped; and
- M&A In Insurance – Paradise Lost And Found?

Prior to joining the Firm, Ashish has worked with the Compliance team of ICICI Prudential Life Insurance Company Limited.

Location

- Delhi

Education

- B.A. LL.B. (Hons), National Law Institute University, Bhopal

Practices

- General Corporate

Awards & Recognitions

- **Next Generation Partner** for Insurance by The Legal 500, 2022-23
- Recognised as '**Rising Star**' by Expert Guides 2021
- **Next Generation Lawyer** for Insurance by The Legal 500, 2018-21
- **Rising Star** by Legal Media Group for the last 3 years, 2016-18

