



Shardul Amarchand Mangaldas



Pooja Singhania

Partner
General Corporate

Pooja Singhania is a Partner at the Firm and has experience of working on general corporate matters and a wide range of corporate and commercial transactions (including private equity, private investment in public equity and domestic and cross-border mergers and acquisitions), with a special focus on impact investment. Pooja has worked across various sectors including pharma and healthcare, manufacturing, information technology, financial services and other SEBI and RBI regulated sectors.

Pooja regularly advises a diverse clientele ranging from domestic and foreign private equity funds, multinational corporations (including first-time investors in the Indian market) to Indian promoters.

Select Experience Statement

Private Investment, Public Entity (PIPE), Mergers & Acquisitions

- **Embassy Office Parks REIT**, India's first listed Real Estate Investment Trust (REIT), in its acquisition of Embassy TechVillage, an integrated office park situated on the Outer Ring Road in Bengaluru, Karnataka along with the associated business of common area maintenance services for approximately USD 1.3 billion through purchase of certain entities owned by the Embassy group, Blackstone and certain other individuals.
- **Everstone Group** (the promoters of Indostar Capital Finance Limited) in relation to a fund raise of approximately INR 14.50 billion by Indostar from Brookfield, and a partial stake sale by them.
- **Indusind Bank Limited** in relation to its fund raise of INR 32.9 billion from Route One Funds, AIA Company Limited, TATA Investment Corporation, ICICI Prudential Life Insurance and certain promoter entities.
- The promoters of **UFO Moviez India Limited** in relation to their follow-on investment in UFO Moviez.
- **International Finance Corporation** in relation to investments in Future Consumer Enterprises Limited.
- **Firmenich**, the world's largest privately-owned company in the perfume and taste business, in its acquisition of a controlling stake in VKL Seasoning Private Limited, one of India's largest seasonings and flavours solution provider, from True North.
- **Nippon Paper**, a Japanese paper manufacturing company in relation to its 100% acquisition of Plus Paper Foodpac, an Indian manufacturer of food-based packaging material.

Location

- Mumbai

Education

- B.A. LL.B (Hons), Gujarat National Law University, Gandhinagar

Practices

- General Corporate

Professional Membership

- Bar Council of Delhi





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- The World Bank Group in relation to its joint venture with TATA Housing.
- **Adlec Systems Private Limited** in relation to its joint venture with Legrand Group, France.

Private Equity

- **International Finance Corporation, Proparco, Helion and DEG** in relation to the externalization of their investments in Azure Power.
- **Proparco and Triodos** in relation to their investment in Sonata Finance.
- **Triodos and Developing World Markets** in relation to their investment in Jain Sons Finlease Limited (Intellegrow).
- **Developing World Markets** in relation to its investment in Suryoday (now a small finance bank)
- **International Finance Corporation** in relation to its follow-on investment in Ujjivan (now a small finance bank).
- **Omidyar Networks and Accel India** in relation to their follow-on investments in Scripbox.
- **Omidyar Networks** in relation to its investments in Ver Se Innovation, Nowfloats Technologies and Neogrowth Credit.
- **Goldman Sachs** in relation to investment in Rebel Foods (owners of 'Faasos').
- **Carpediem Advisors** in relation to investments in Thea Kitchen (owners of 'Biryani Blues') and Collateral Medical.
- **India Equity Partners** in relation to its investment in Axis Dental.
- **GE Capital Energy** in relation to its investment in a Welspun entity.
- **New Enterprise Associates, FC and Helion** in relation to their investment in Indiaworld Technologies.
- **International Finance Corporation** in relation to investments in Lucid Colloids, SAMHI Hotels and Regency Hospital.
- **World Bank Group** in relation to their investments in: (i) Shwe Taung Cement group, a Myanmar conglomerate engaged in the business of manufacture and marketing of cement; (ii) City Bank Limited, a commercial bank in Bangladesh; (iii) Ananta Apparels Limited, a Bangladeshi company engaged in the business of manufacture of apparels; and (iv) Myanmar Oriental Bank, a commercial bank in Myanmar.
- **Aavishkaar Venture Management Services** in relation to its fund raises from FMO (the Dutch entrepreneurial developmental bank) and Nuveen (subsidiary of Teachers Insurance and Annuity Association of America).