



Shardul Amarchand Mangaldas



Abhishek Dubey

Partner
General Corporate

Abhishek Dubey is a Partner with Shardul Amarchand Mangaldas and specializes in Mergers & Acquisitions, Private Equity Investments, Joint Ventures and General Corporate.

Abhishek has experience of 9 years in advising clients engaged in sectors such as Manufacturing, Retail, Automotive, Oil & Gas, Technology and Education.

Abhishek's significant transactions include acquisition of premium bike maker Firefox Bikes by Hero Cycles, acquisition of NMAT Test by GMAC from NMIMS, Mumbai and Minda Industries' acquisition of Rinder from its Spanish promoters. Abhishek has advised the Government of West Bengal in divestment of its stake in Haldia Petrochemicals Limited. He has recently advised technology enabled logistics service provider Rivigo in its \$75 million funding by Warburg Pincus's.

Abhishek has extensively advised clients on foreign investment transactions and represented them before the FIPB, the DIPP and the Department of Telecommunications for obtaining investment approvals under the FDI Policy, including, approvals for investments in the single brand retail sector (both 51% & 100%), and telecommunications sector and has drafted several foreign investment proposals.

Prior to joining Shardul Amarchand Mangaldas, Abhishek has worked with BMR Legal, Amarchand Mangaldas & Suresh A. Shroff & Co. and P&A Law Offices.

Abhishek has studied a course on European public law from the European Public Law Organization, Athens on scholarship from the European Union. He was selected by the Indian Space Research Organization (ISRO) through a three stage national contest to represent India at the International Aeronautical Congress where he presented a paper on international space law. He is also a recipient of Microsoft Intellectual Property Scholarship.

Select Experience Statement

- Represented logistics company Rivigo Services on the \$75 million funding raised by it from Warburg Pincus for a 15% stake.
- Advised Amazon.com Inc. in structuring its entry into the Indian market and launch of its retail marketplace Amazon.in. Also advised Amazon.com Inc. for launch of 'Amazon Kindle e-Store' in India.

Location

- Gurugram

Education

- B.A, LL.B. (Hons.)

Practices

- General Corporate

Professional Membership

- Bar Council of Delhi





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- Represented Minda Industries Limited (listed company) in its acquisition of auto components design and manufacturing companies - Rinder India, Rinder Spain and Rinder Columbia.
- Represented Hero Cycles in its acquisition of premium bike maker Firefox Bikes.
- Represented GMAC, which conducts the GMAT Test globally, in its acquisition of NMAT Test from Narsee Monjee Institute of Management Studies.
- Represented Premiere Global Inc. in obtaining approval from the FIPB for establishing a wholly owned subsidiary in the telecommunications sector and represented it before the Department of Telecom for obtaining a telecommunications license for operation of conferencing services in India.
- Represented Omnicom Group in acquisition of Mudra Communications Limited and its subsidiaries from Reliance ADAG.
- Advised Fossil Inc. in structuring their single brand retail business in India and represented it before the DIPP for obtaining approval for 100% foreign investment in the single brand retail sector. The DIPP approval to Fossil is one of the first 100% single brand investment proposals in India satisfying the entry conditions.
- Represented FTB Participaties, Netherlands in its sale of Eperium group companies to WPP, Singapore.
- Advised HT Media on drafting of its advertisement and warrant subscription agreements for ad for equity deals.
- Represented promoters of Maithan Ispat Limited for sale of Maithan Ispat Limited to Mesco Steel.
- Advised Panasonic Corporation in its Indian joint venture with the Minda Group in the battery manufacturing sector.
- Represented Jacobs Engineering Group in acquisition of equity shares in Consulting Engineering Services India Pvt. Ltd.
- Advised luxury products retailer Villeroy & Boch AG, Germany in their joint venture with Genesis Lifestyle and represented them before the DIPP for obtaining approval for 50% foreign investment in the single brand retail sector.
- Represented RPM International Inc. in their public offer transaction for acquisition of stake in Kemrock Industries and Exports Limited.
- Represented BorgWarner Group in a buyout transaction of the joint venture partner's stake in their Indian subsidiary operating in the automobile sector.
- Advised Minda Group on restructuring of their wholesale joint ventures with Japanese companies in accordance with the revisions to the FDI Policy.
- Represented the promoters of The Little Company (TLC) in sale of TLC to VBHC Education backed by Kaizen Private Equity.
- Advised several clients including Comsa Emte, Hero Cycles, Sumitomo and Industrias Barga on their joint venture transactions and asset purchase agreements.
- Advised several clients, including listed companies, on regulations relating to sick companies and liquidation / winding-up procedures under the Companies Act.



Shardul Amarchand Mangaldas

- Led several legal due diligence mandates in sectors varying from insurance, pharmaceuticals, retail, manufacturing and oil & gas.

