



Shardul Amarchand Mangaldas



Anu Susan Abraham

Partner
General Corporate

Anu Susan Abraham is a Partner at the Firm and focusses on the structuring and implementation of strategic M&A transactions.

Anu specialises in cross-border mergers and acquisitions, court based capital restructurings and business consolidations, joint ventures, business and asset transfers, settlements, securities and general corporate and commercial advisory. Over the course of her tenure at the Firm, she has built significant expertise in the insurance, manufacturing, IT, ITeS, retail, hospitality, mining services, NBFC and investment advisory sectors.

Select Experience Statement

- Advised the **Apollo Hospitals group** on the sale of their stake in the standalone health insurance company Apollo Munich Health Insurance to HDFC Limited.
- Advised **One97 Communications Limited** and **Vijay Shekhar Sharma** on the acquisition of 100% of the share capital of Raheja QBE General Insurance Company Limited through their associate entity, QORQL Private Limited.
- Advised the **Indian subsidiary of an American multinational finance and insurance corporation** on the purchase of a business undertaking established in a Special Economic Zone from the Indian subsidiary of a global professional services firm headquartered in the US.
- Advised a **US based conglomerate** on the sale of its water treatment business on a slump sale basis.
- Advised **Ternary Risk Consultancy and Management Private Limited** on an NCLT approved restructuring of its capital through a reduction of share capital.
- Advised the **Encore Capital Group, USA** in setting up a greenfield asset reconstruction company in the retail and SME loan sector as a joint venture with investments from IFC and ADV Partners.
- Advised **PPG Inc.** in restructuring its joint venture with Asian Paints Limited and other businesses by way of a court approved scheme of merger and demerger.
- Advised **Science Applications International Corporation, USA** in connection with divestiture of its Oil and Gas, and IT Service Business including its Indian subsidiary to Wipro Limited.

Delhi

- Delhi

Education

- B.A. LL.B, (Hons.), NALSAR
University of Law, Hyderabad

Practices

- General Corporate

Professional Membership

- Bar Council of India, New Delhi





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- Advised **Genpact** in connection with its bid for the acquisition of Citigroup Global Services Limited, a company involved in business process outsourcing and similar services worldwide for a cash and equity consideration.
- Advised a **leading Chinese telecom equipment OEM** in its Indian operations and contracts with telecom operators.
- Advised a **global leader in sporting goods** on setting up its electronic commerce portal in India and providing advice on Indian corporate law requirements.
- Advised **Jordan Phosphate Mines Company**, in its acquisition of approximately 52% of the equity shareholding of the Indo-Jordan Chemicals Company. The stake was acquired from the Southern Petrochemicals Industries Corporation, one of the largest Indian fertilizer manufacturers, for a consideration of approximately USD 50.6 million.
- Advised **Joy Global Inc.** in the sale of its Indian group company Joy Mining Services India Private Limited to Simplex Infrastructures Limited.
- Advised a **multinational bank, an Indian private sector bank and 3 public sector banks in India** as transaction counsel in setting up a potential joint venture company to act as an asset reconstruction company (ARC) in India.
- Advised **Apollo Tyres** on a potential joint venture in Hungary with a leading US tyre manufacturer.
- Advised **Jollibee Corporation** on its potential investment in a fast food chain in India.
- Advised **Nestle India Limited** in its acquisition of the Healthcare Nutrition Business of Speciality Foods India Private Limited.
- Advised the **Punjab State Container and Warehousing Corporation** on its bid process for selection of an O&M contractor for its yard facility in Nhava Sheva, Maharashtra
- Advised the **Saraf group** in negotiating its hotel operations and management services and brand license agreements with the Hyatt group.
- Advised **Joy Global Inc.** on its sale of underground continuous miner equipment to AMR India Limited.
- Acted as counsel for **Science Applications International Corporation, USA** in connection with the acquisition of Scicom Technologies Private Limited.
- Advised **Audience Entertainment LLC** on its software license arrangements in India.
- Advised a **leading Danish investment bank** in relation to the setting up of an online securities trading portal in India.
- Advised **Ternary Risk Consultancy and Management Private Limited** on an NCLT approved restructuring of its capital through a reduction of share capital.
- Advised the **Reckitt Benckiser group and Steria (India) Limited** on a court approved restructuring of its capital through a reduction of share capital and squeeze out of minority shareholders in India.
- Advised **Carnation Auto Limited** in obtaining private equity investments from Gaja Capital and Premji Invest.



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- Advised **Adidas** and **Reebok** on undertaking single brand retail operations and wholesale operations together through a single entity. Adidas and Reebok are one of the first brands in India to receive approvals from the DIPP to do so through a single entity after liberalisation of the relevant sectoral rules.
- Advised **GlobalLogic**, an offshore software R&D services company, on the Indian regulatory implications of its employee stock option scheme.
- Advised the **Abdul Latif Jameel group of companies** on an IT co-sourcing arrangement with HCL Technologies Limited.
- Advised a **Canadian banking major** in setting up a liaison office in India.
- Advised a **Canadian banking major** on winding up operations of its subsidiary in India.
- Advised the **Laitram group, Louisiana** and the **PPG Group, Pittsburgh** in incorporating wholly owned subsidiaries in India.

